



FREE STARTER SHEET · SUCCESS PATH GURU

My First 48 Hours

An honest starter sheet for anyone who has just joined a direct selling or network marketing business. Keep the good part of "ACT 48" — a small first goal and real support — and protect the people who would never say no to you.

PRINT IT · FILL IT WITH A PEN · READ IT AGAIN BEFORE EVERY CALL

1 My dream list

Why am I doing this? Be specific — a home, school for the children, time with parents, freedom from night shifts.

#	My dream	Roughly costs
1		
2		
3		
4		
5		

2 Every cost, in writing

Cost	Amount	How often
Joining / registration		
Yearly renewal		
Monthly product order to stay "active"		
Events, training, tickets		
Travel, phone, other		
Total in year 1		

Seedhi baat: Jo kharcha likha nahi, wo kharcha dikhta nahi. Pehle likho, phir socho.

3 My limits and my facts

The most money I will spend before I stop: _____

My stop-and-review date: _____

Cancellation / refund deadline: _____

Out of 100 people who join, how many earn more than they spend? (see the income disclosure)

- ☐ I have used the product myself and would buy it without the business.
- ☐ I have read the company's income disclosure statement.
- ☐ I know which costs I must pay every month to stay "active".

4 My name list

 Hot (family, best friends)	 Warm (colleagues, neighbours)	 Cold (people I barely know)

5 Before I ask anyone — the fair-ask check

For each person I want to ask, I tick only what is true. All eight = a fair ask. Anything missing = have that conversation first.

Question	Person 1	Person 2
They see the full plan and every cost in writing before paying.	☐	☐
They get at least a week to think — no deadline.	☐	☐
They can lose the money without hurting rent, food or debts.	☐	☐
They would want the product even without the business.	☐	☐
I tell them most people earn little or nothing after costs.	☐	☐
They know how and by when they can cancel.	☐	☐
I stay just as close to them if they say no — or quit later.	☐	☐
Nobody borrows money or uses a credit card to join.	☐	☐

Yaad rakho: Jo log tumhe kabhi "na" nahi bolte, unki hifazat sabse pehle. Rishta business se bada hai.

6 My two conversations

I will tell (no money ask yet): _____ and _____

What they honestly said: _____

Free online tools: ACT 48 Reality Check — </act-48-reality-check.html> · MLM Red Flag Checker — </mlm-red-flag-checker.html> · Direct Selling Income Calculator — </direct-selling-income-calculator.html> · all on successpathguru.com